CHIEF DEVELOPMENT OFFICER

Mississippi nonprofit seeks experienced candidate for new Chief Development Officer position.

DUTIES AND RESPONSIBILITIES
With the President and CEO, the CDO will design and implement a fund development strategy to meet organizational goals for success. Strategies include but are not limited to major gifts, planned gifts and annual campaigns. May include managing special events and other initiatives to bring assets to the organization. Developing outreach and relationships into newly added territory is a specific priority.

Working with CEO and staff, to further the asset development goals of the organization, the CDO will:
- Motivate and cultivate Board of Trustees to greater stewardship
- Identify prospects for gifts and develop and implement a plan for securing or increasing gifts
- Oversee and manage database of donors and produce reports as needed
- As necessary, schedule and accompany CEO and volunteers on fundraising asks
- Help develop and steward relationships with professional advisors and other experts who are positioned to direct donors to the organization

The CDO serves as staff liaison to the Fund Development Committee. Will fulfill other duties as specified by the CEO. Reports to CEO.

QUALIFICATIONS
The qualified candidate will have at least a Bachelor’s degree from an accredited college or university, preferably in a field complementary to fundraising, which could include Marketing, Communications, Psychology, Sociology, Social Work or other humanities field. The qualified candidate will have at minimum 5 to 7 years of direct development experience with demonstrable results. Special consideration is given to the candidate with community-based, place-based fundraising experience.

Excellent written and oral communication skills are required. Travel within the State is expected; therefore reliable transportation is required.

The qualified candidate will be self-directed, goal-oriented, problem-solving and able to work collaboratively with staff, volunteers and other stakeholders. It is expected the candidate will perform to the highest level of ethics and best practices.

The organization is a public charity and does not discriminate on the basis of race, ethnicity, age, gender identity, disability or other factors.

DEADLINE TO APPLY
October 5, 2019.
To apply, send a Letter of Interest, current resume and three references to: CDO.Inquiry10052019@gmail.com